



Memorandum of Information Market Orientation 'Water as Leverage Academy Training-of-Trainers'

Date: 13 August 2026

In this Memorandum of Information, the contracting authority provides answers to the questions asked and remarks posted in the context of the above-mentioned Market Orientation. This Memorandum of Information forms an integral part of the Market Orientation (with reference 202606095).

Question nr.	Question	Answer
1.	Deadline and Deliverable for the Proposal Material We understand that the August 20 deadline is exclusively for the Market Orientation phase and that no supporting documents are required at this stage. To help our consortium prepare our resources effectively for the next phase, could you please clarify: RFP Timeline: What is the anticipated publication date for the formal Request for Proposal (RFP), and what is the estimated deadline for submitting the final proposal? Proposal Deliverables: Could you provide an early indication of the specific materials that will be required for the formal proposal submission (e.g., page limits for the technical methodology, required CV formats, and financial breakdown structures)?	The detailed procurement timeline and specific requirements regarding the proposal will be provided at a later stage. The following indicative planning can be considered: - Request for Proposal (RFP): beginning of September - Proposal submission deadline: end of September - Expected contract start of the contract: beginning of November At a high level, the proposal is expected to address the following topics: - Team composition - Collaboration and relevant expertise - Approach and methodology - Budget proposal
2.	Verification of Expert Collaboration Regarding the requested team composition of Thai and international experts, could you please clarify the administrative requirements for the formal Request for Proposal stage? In Thai government procurement, it is standard practice to require signed confirmations of collaboration (such as Letters of Intent or Commitment) to verify that the proposed experts and consortium	No signed documentation is required in the Request for Proposal phase.



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	partners are officially working with our team. Will RVO require similar signed documentation from our experts to verify the partnership?	
3.	Number of Applied Field Labs vs. Typologie In Section II of the ToR, the document states that the contractor must prepare and execute "Three applied field labs in Thai context." However, in section II.a, four current typologies of locations are listed (a. mountainous, b. coastal, c. the canal system of Bangkok, d. rural or peri-urban). Could you please confirm if our requirement is to select exactly three locations out of the four provided typologies for the workshops, or if we are expected to address all four typologies during the assignment?	The contractor is required to select at least three locations out of the four provided typologies for the workshops. It is also possible if the contractor would like to address all four typologies during the assignment.